

# MANAGED BUSINESS SOLUTIONS

Blending consulting and operational expertise to drive value.

Companies are seeking innovative ways to address today's finance and accounting challenges. Unforeseen issues, transaction backlogs, and one-time events that demand a rapid response drive this search for new approaches. Finance leaders now operate with leaner staffs. Often, just enough resources are on board to meet routine business needs. Meanwhile, the pace of business change has accelerated, increasing pressures on finance and accounting staffs. As they compete for an ever-dwindling pool of qualified finance and accounting resources, leaders are looking for ways to respond to challenges without over-burdening their employees.

Managed Business Solutions seamlessly integrates world-class solution-based consulting with the largest global network of highly-skilled, specialized staffing resources. A one-of-a-kind, flexible delivery model, Managed Business Solutions blends Protiviti's unmatched consulting experience and Robert Half's deep operational expertise to build resource teams, customized with clients, to address any challenge.

#### UNLIMITED SCENARIOS, ONE APPROACH

When finance leaders are called on to respond to external events or internally-driven transformations, they need real-time, on-demand assembly of dynamic teams. Our approach gives leaders complete control.

Projects kick off with rapid on-boarding of teams tasked with objective-based plans, measures, and goals, often supported by digital accelerators. As they progress, they develop an understanding of your end-to-end processes, and identify gaps and defects. They design tools and templates to stabilize, standardize, streamline, and automate business processes as they go, empowering you to run leaner, confident you have a partner to rely on when your next challenge arises.



**MANAGED BUSINESS SOLUTIONS' UNIQUE CAPACITY TO BUILD SPECIALIZED, CUSTOMIZABLE TEAMS PROVIDES THESE BENEFITS:**

- **Control:** Clients retain control over the approach we undertake together.
- **A Skill Mix that's Fit-for-Purpose:** Drawing from Robert Half's 2.7-million-strong global workforce, distributed across over 400 offices in 25 countries, we rapidly assemble the resources to meet your specific subject-matter expertise and skill requirements.
- **Digital accelerators/enablers:** Through our partner ecosystem and proprietary capabilities, digital assets allow our teams to move quickly to assess the landscape and identify challenges, driving value early and through-out the initiative.
- **Optimal Cost Structure Costs:** Local professionals at various career levels enable staffing of teams that fit budgets, with lower travel costs.
- **Flexible Startup and Resource-Scaling:** Teams can be scaled up or down rapidly by using a mix of salaried and hourly consultants.
- **Quality of Resources:** Higher-quality consultants result in more efficient and effective service delivery without extensive on-the-job training. Highly-specialized resources have already experienced challenges that may be new to your organization.
- **"Agile" Changes:** Incremental process improvements address issues as they are uncovered via project work, without incurring disruption of operations.
- **Seamless Engagement Wind-Down:** Once the mission is accomplished, normal operations run more leanly and efficiently.

**OUR FULLY CUSTOMIZED SOLUTIONS AND RESOURCES HELP YOU ACROSS A SPECTRUM OF CHALLENGES & INITIATIVES**

TRANSITION	TRANSFORMATION	TRANSACTION
<ul style="list-style-type: none"> <li>• Transaction backlog and cleanup</li> <li>• Control issues and material weaknesses</li> <li>• Financial restatements</li> <li>• Revenue cycle improvement</li> <li>• Scalability issues due to growth</li> <li>• GAAP accounting transition</li> </ul>	<ul style="list-style-type: none"> <li>• Relocation of accounting or finance</li> <li>• Shared services</li> <li>• Geographic or product expansion</li> <li>• New or upgraded IT platform</li> <li>• Business or digital transformation</li> <li>• Cost-cutting initiatives</li> </ul>	<ul style="list-style-type: none"> <li>• Initial Public Offering (IPO)</li> <li>• Merger &amp; Acquisition integration</li> <li>• Divestiture</li> <li>• Ownership change</li> </ul>

**WANT TO LEARN MORE?**

Visit [protiviti.com/mbs](https://protiviti.com/mbs) to learn what we can do to help and contact us.