AI ENABLEMENT PLAYBOOK · FINANCE LEADERS

Finance leaders need proof, not more AI theory

Finance is under pressure to modernise, yet few teams link AI spend to measurable value. This playbook makes the link — less manual effort, stronger controls, sharper decisions.

01
From adoption to outcomes
Value depends on the right use cases — and proving them.

02
From pilots to scale
Start small, prove value, then scale safely across finance.

03
From generic AI to finance value
Link to margin, cost, working capital, accuracy and risk.

EIGHT PRACTICAL EXAMPLES · BY FINANCE PROCESS

Five explored in detail →

01 Intelligent invoice processing
PROCURE TO PAY
60–80% straight-through processing

02 Agentic quote generation
ORDER TO CASH
Quotes in minutes, ~15% better margin

03 AI demand forecasting
PLAN TO DELIVER
10–15% lower inventory, better service

04 Autonomous collections
ORDER TO CASH
10–20% lower days sales outstanding

05 Reconciliation and close
RECORD TO REPORT
30–50% faster reconciliations

06 AI scenario planning
PLAN AND FORECAST
Faster cycles, wider scenario coverage

07 Continuous control monitoring
GOVERN AND CONTROL
Earlier fraud and error detection

08 The finance copilot
ALL PROCESSES
Faster reporting, more time to analyse

PROOF IN PRACTICE

Four examples. Measurable value.

What changes across the finance workflow — and outcomes from comparable programmes.

PROCURE TO PAY

Intelligent invoice processing

THE CHALLENGE
AP teams spend heavily on manual entry, exception handling and three-way matching — slow, error-prone, low visibility.

WHAT AI DOES
Reads and validates invoices, matches them to POs and receipts, and routes only genuine exceptions to people.

EXPECTED VALUE
60–80% straight-through · 40–60% lower cost per invoice

ORDER TO CASH

Autonomous collections

THE CHALLENGE
Teams chase every account the same way, so effort is misdirected, DSO stays high and cash is tied up.

WHAT AI DOES
Prioritises accounts by risk and likelihood to pay, drafts tailored outreach and escalates real disputes.

EXPECTED VALUE
10–20% lower DSO · higher recovery on aged debt

RECORD TO REPORT

Reconciliation & close

THE CHALLENGE
Manual reconciliations and journal prep stretch the close and strain teams at month end.

WHAT AI DOES
Matches transactions at scale, proposes journals, explains exceptions and prepares audit-ready evidence.

EXPECTED VALUE
30–50% faster reconciliations · shorter close

GOVERN & CONTROL

Continuous control monitoring

THE CHALLENGE
Periodic, sample-based testing misses issues between reviews and leaves gaps open for months.

WHAT AI DOES
Monitors every transaction against rules and learned patterns, flags anomalies and routes real risks.

EXPECTED VALUE
Earlier fraud detection · lower control cost

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