

Finance leaders need proof, not more AI theory

Finance is under pressure to modernise, yet few teams link AI spend to measurable value. This playbook makes the link — less manual effort, stronger controls, sharper decisions.

01

From adoption to outcomes

Value depends on the right use cases — and proving them.

02

From pilots to scale

Start small, prove value, then scale safely across finance.

03

From generic AI to finance value

Link to margin, cost, working capital, accuracy and risk.

EIGHT PRACTICAL EXAMPLES · BY FINANCE PROCESS

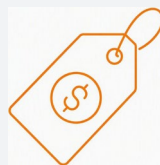
Five explored in detail →



01 Intelligent invoice processing

PROCURE TO PAY

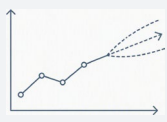
60–80% straight-through processing



02 Agentic quote generation

ORDER TO CASH

Quotes in minutes, ~15% better margin



03 AI demand forecasting

PLAN TO DELIVER

10–15% lower inventory, better service



04 Autonomous collections

ORDER TO CASH

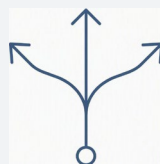
10–20% lower days sales outstanding



05 Reconciliation and close

RECORD TO REPORT

30–50% faster reconciliations



06 AI scenario planning

PLAN AND FORECAST

Faster cycles, wider scenario coverage



07 Continuous control monitoring

GOVERN AND CONTROL

Earlier fraud and error detection



08 The finance copilot

ALL PROCESSES

Faster reporting, more time to analyse

Four examples. Measurable value.

What changes across the finance workflow — and outcomes from comparable programmes.

PROCURE TO PAY

Intelligent invoice processing



THE CHALLENGE

AP teams spend heavily on manual entry, exception handling and three-way matching — slow, error-prone, low visibility.

WHAT AI DOES

Reads and validates invoices, matches them to POs and receipts, and routes only genuine exceptions to people.

EXPECTED VALUE

60–80% straight-through · **40–60% lower cost per invoice**

ORDER TO CASH

Autonomous collections



THE CHALLENGE

Teams chase every account the same way, so effort is misdirected, DSO stays high and cash is tied up.

WHAT AI DOES

Prioritises accounts by risk and likelihood to pay, drafts tailored outreach and escalates real disputes.

EXPECTED VALUE

10–20% lower DSO · **higher recovery on aged debt**

RECORD TO REPORT

Reconciliation & close



THE CHALLENGE

Manual reconciliations and journal prep stretch the close and strain teams at month end.

WHAT AI DOES

Matches transactions at scale, proposes journals, explains exceptions and prepares audit-ready evidence.

EXPECTED VALUE

30–50% faster reconciliations · **shorter close**

GOVERN & CONTROL

Continuous control monitoring



THE CHALLENGE

Periodic, sample-based testing misses issues between reviews and leaves gaps open for months.

WHAT AI DOES

Monitors every transaction against rules and learned patterns, flags anomalies and routes real risks.

EXPECTED VALUE

Earlier fraud detection · **lower control cost**

MM

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