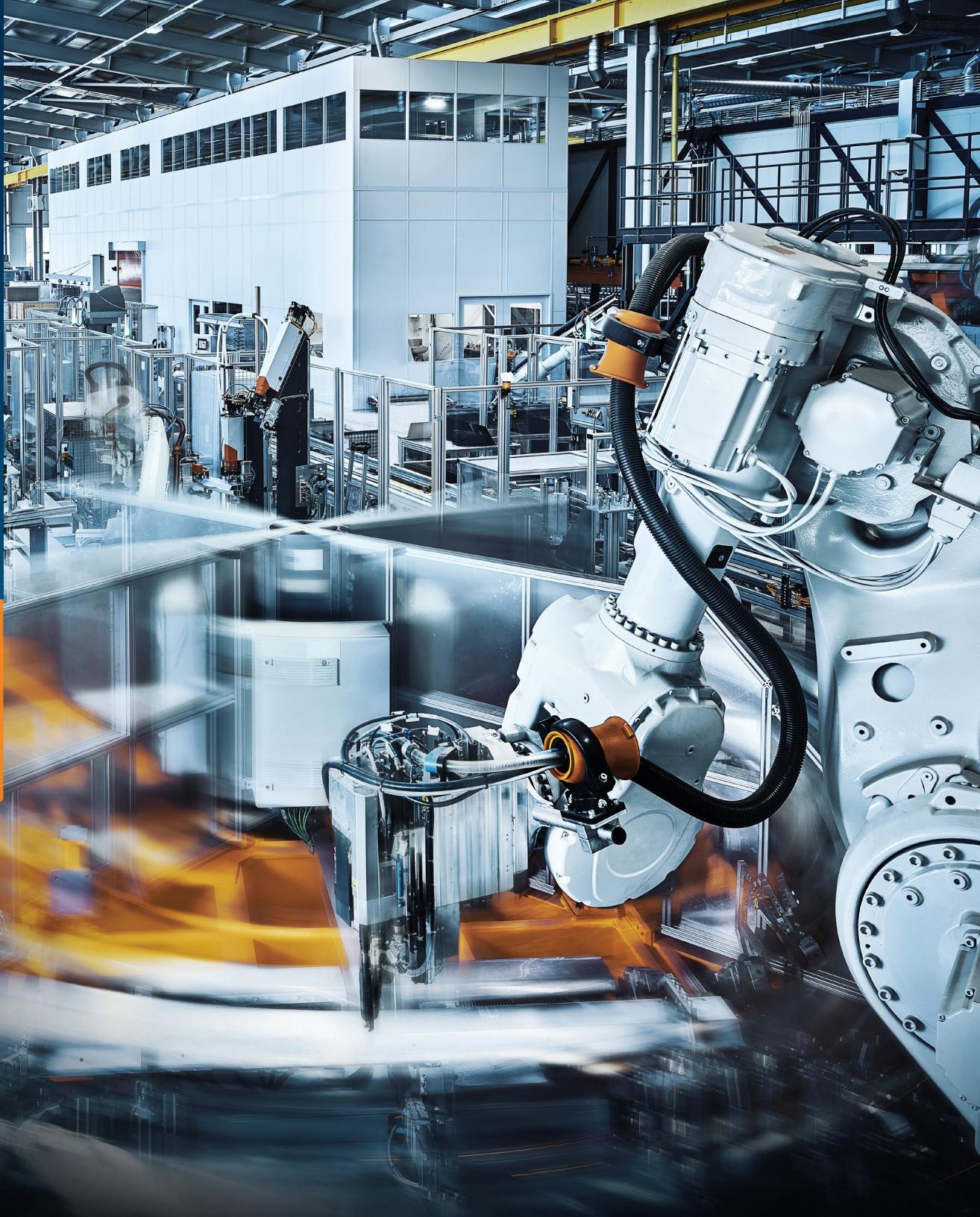
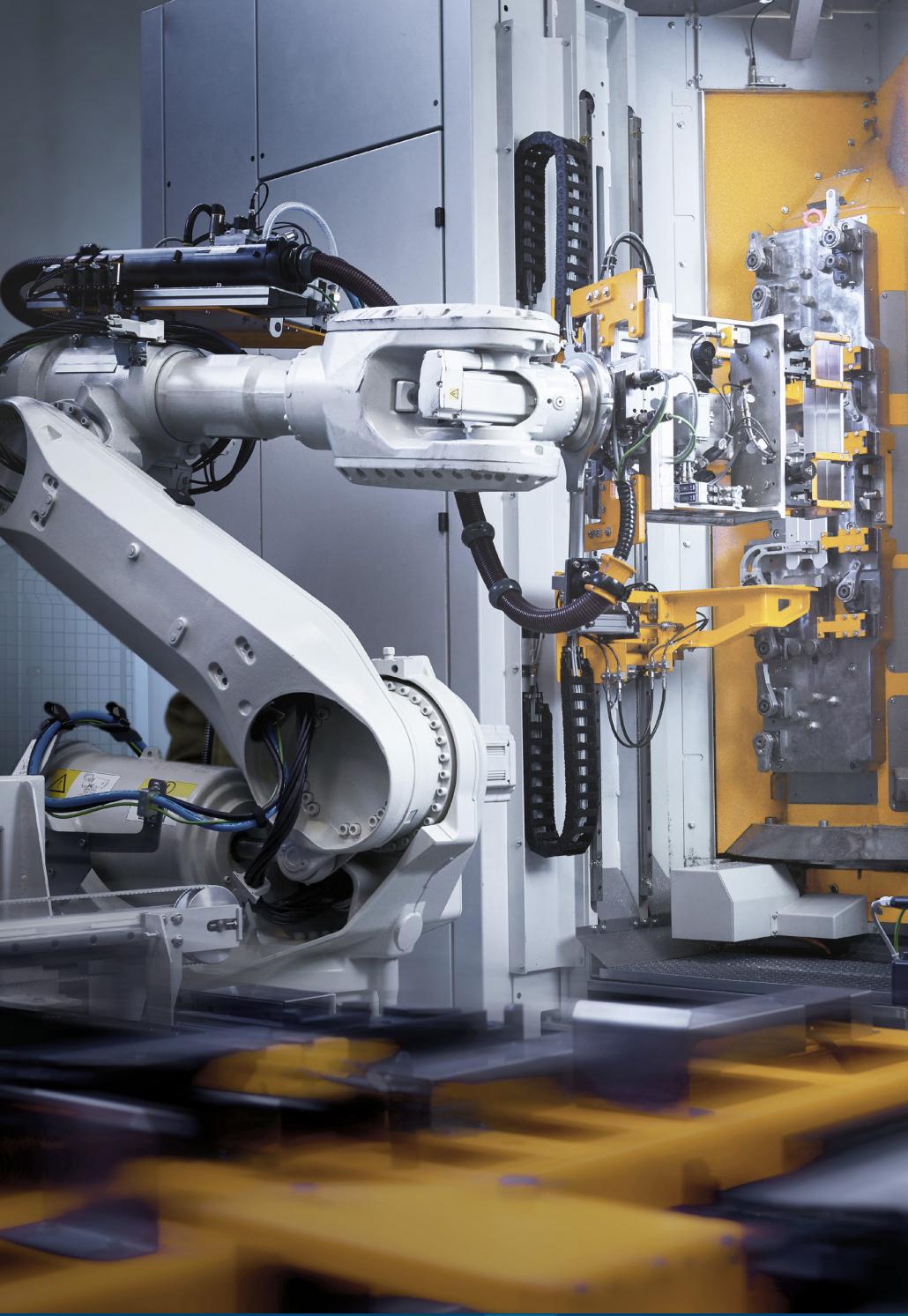


# THE FUTURE OF MANUFACTURING WITH S/4HANA®

How the digital platform  
enables greater insights,  
enhanced usability and  
quicker decision making



**protiviti®**  
Global Business Consulting



S/4HANA® is a next generation platform that allows companies in the Manufacturing and Distribution industry to modernize operations, strengthen supply chain execution and gain the real-time financial intelligence needed to compete as a world-class enterprise.

With S/4HANA, companies can:

**Improve demand forecasting** using embedded AI and machine learning that leverage master data and external inputs (e.g. weather or consumption trends) to help reduce stockouts, excess inventory and volatility.

**Simplify and streamline MRP** with the ability to determine material shortages, advance scheduling, etc. using MRP live and running classic MRP quicker.

**Provide transparency to inventory and material flows** due to extended capabilities which holistically support all levels of warehouse complexity from distribution to logistics.

**Accelerate access to analytics and insights** to help teams make faster decisions, reduce reliance on multiple systems and support a more efficient and timely financial close.

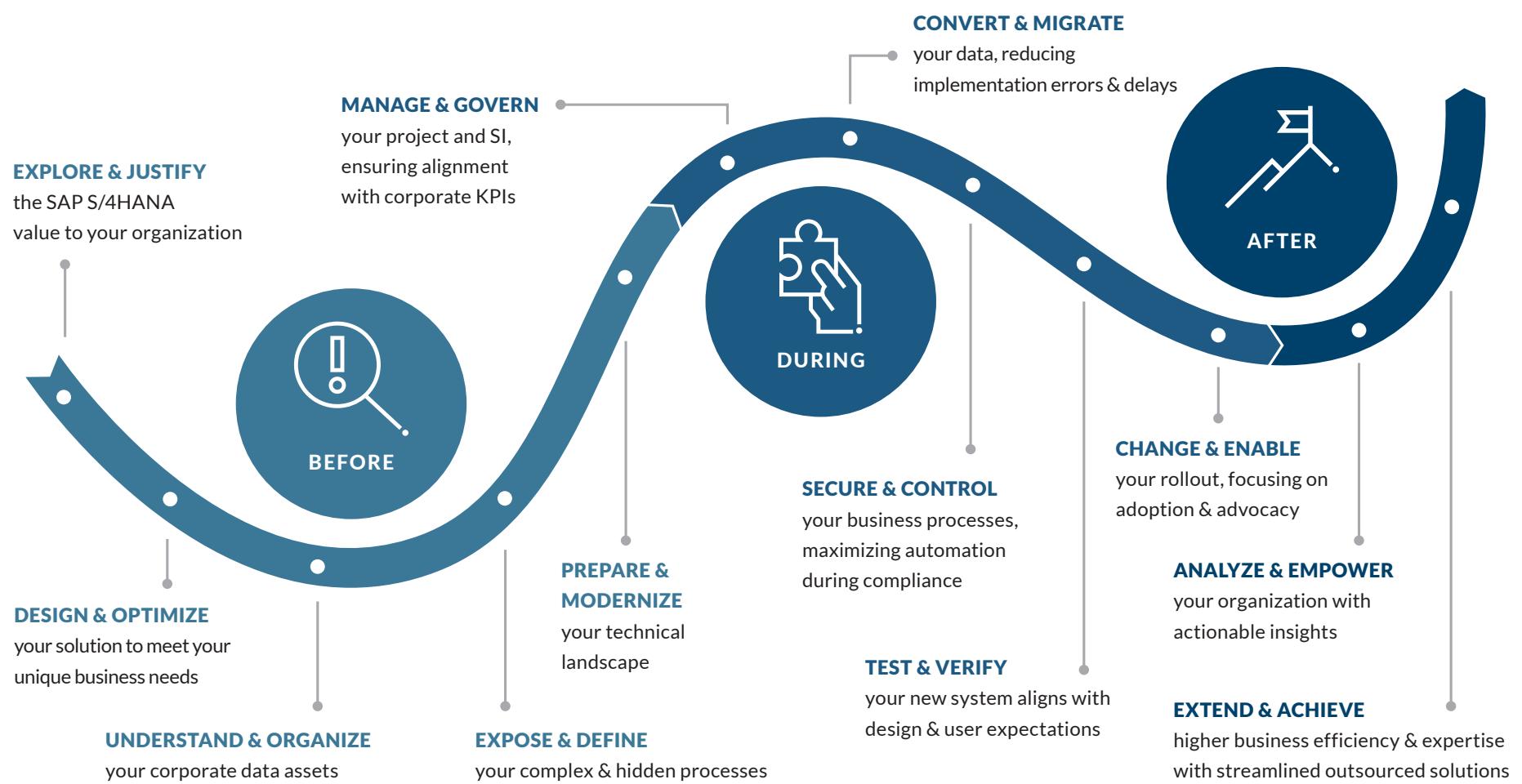
**Enhance profitability analysis** by leveraging built-in AI and unified profitability tools to assess margins across products, markets, channels, business units and customer segments.

**Improve cost management** through advanced costing and material ledger capabilities that provide deeper visibility into drivers of production cost, material impacts and operational performance.

These advantages, coupled with the looming SAP ECC maintenance deadline impacting companies, has spurred a surge in clients opting to migrate their SAP landscapes and transition to SAP S/4HANA.

# Navigate Your SAP S/4HANA Journey with Confidence

The journey to a successful migration starts with justifying the value, creating a strong business case and developing a sound strategy. This will be a multi-year journey to realize that value, with ups and downs that must be continually monitored to keep the journey on track. Having good people, processes and technology to make sure the focus is not only on the end-point of the migration, but on the long-term digital transformation of the organization. This provides manufacturers and distributors the opportunity to strategically enhance profitability, elevate product and service quality, all the while adeptly navigating intricate sustainability and financial regulations. Protiviti works with customers in every phase of this journey, which is outlined below:



# Product and Solution Offerings

## RISE WITH SAP GROW WITH SAP

## DATA, ANALYTICS & AI

## SECURITY & COMPLIANCE

## FINANCE TRANSFORMATION & PROCESS OPTIMIZATION

### Common issues addressed:

Roadmap planning and implementation strategies that focus on business processes, solution design, secure & compliant infrastructure and the deployment of SAP S/4HANA.

### Our focus areas include:

- Digital Roadmap
- Solution Design
- Federally Compliant Cloud Strategy
- Project Management & Governance
- Testing Strategy & Automation
- Organizational Change Enablement
- S/4HANA Data Migration

### Key SAP Products:

- SAP S/4HANA Cloud Private Edition
- SAP S/4HANA Cloud Public Edition
- SAP Fiori
- SAP Business Technology Platform

### Common issues addressed:

Improve data quality, integration and migration to SAP S/4HANA, streamlining data governance with proven strategies.

### Our focus areas include:

- Data Quality & Governance
- Master Data Management
- Data Strategy & Warehousing
- Predictive & Business Analytics
- AI, Machine Learning & IoT

### Key SAP Products:

- SAP Joule + CoPilot and AI
- SAP Data Services
- SAP BW/4HANA
- SAP Datasphere
- SAP Business Data Cloud
- SAP HANA
- SAP MDG
- SAP Analytics Cloud
- SAP BusinessObjects PCE

### Common issues addressed:

Streamline user and role management, identify and remove security risks (such as segregation of duties) and provide assistance to meet stringent regulatory compliance requirements.

### Our focus areas include:

- Governance, Risk & Compliance
- SAP S/4HANA Risk Management
- Identity & Access Management
- Data Privacy & Cybersecurity
- Internal Audit
- Intelligent Automation

### Key SAP Products:

- SAP GRC (AC, PC, RM)
- SAP Identity Access Governance
- SAP Global Trade Services
- SAP Business Integrity Screening
- SAP Enterprise Threat Detection
- SAP AVM by Pathlock

### Common issues addressed:

Provide SAP S/4HANA implementation support, drive finance, manufacturing and supply chain optimization, and develop reporting and analytics strategies.

### Our focus areas include:

- Business Process Optimization
- Financial Close
- Process Mining & Analysis
- Financial Planning & Analysis
- End-to-End Process Implementation and Integration

### Key SAP Products:

- SAP Integrated Business Planning
- SAP Product Lifecycle Management
- S/4HANA Manufacturing
- SAP Analytics Cloud Planning
- SAP Central Finance/Group Report
- SAP Signavio
- SAP SuccessFactors

# Customer Success Stories



## Global distributor maximizes SAP investment leveraging S/4HANA assessment and roadmap

A global building products distributor had grown by acquisition and as a result ended up with several different ERP solutions and a disparate systems environment. Protiviti leveraged our solution design approach to determine the best consolidation strategy.

- Reduced complexity of the application architecture
- Streamlined common processes across business units
- Improved executive experience by refining management and operational reporting
- Reduced costs of ongoing IT maintenance

## Global manufacturing leader drives business value with SAP S/4HANA

A global leader in fertilizer manufacturing and distribution, the client had a highly customized SAP environment that required manually intensive workarounds. With customer and plant expansions, they began experiencing data entry errors, negatively impacting productivity.

- Confirmed an optimal resource backfill strategy
- Sourced, screened and provided optimal candidates to business stakeholders
- Designed processes to meet needs of specific functions reducing duplicative work
- Enhanced reporting and data by providing timely access to accurate data
- Empowered client with automated, scalable processes
- Improved productivity by reducing data entry errors

## Global battery manufacturer improves data visibility

A global consumer products and goods company needed to understand its current SAP hierarchy and product hierarchy design. After identifying gaps, pain points and challenges, the client needed a best-fit solution for each data hierarchy with improved data quality in reporting.

- Developed a new and improved product hierarchy
- Streamlined reporting structure
- Immediate improvement of commercial and financial reporting
- Better positioned the client to achieve its longer term goal of migrating to SAP S/4HANA

## Partners



## Contacts

**ARIC QUINONES**  
Managing Director  
SAP Practice Leader  
[Aric.Quinones@protiviti.com](mailto:Aric.Quinones@protiviti.com)

**DAVID KUPINSKI**  
Managing Director  
Global Manufacturing and Distribution Leader  
[David.Kupinski@protiviti.com](mailto:David.Kupinski@protiviti.com)

**SHARON STUFFLEBEME**  
Managing Director  
Technology Consulting Manufacturing & Distribution Leader  
[Sharon.Stufflebeme@protiviti.com](mailto:Sharon.Stufflebeme@protiviti.com)

Protiviti ([www.protiviti.com](http://www.protiviti.com)) is a global consulting firm that delivers deep expertise, objective insights, a tailored approach and unparalleled collaboration to help leaders confidently face the future. Protiviti and its independent and locally owned member firms provide clients with consulting and managed solutions in finance, technology, operations, data, digital, legal, HR, risk and internal audit through a network of more than 90 offices in over 25 countries.

Named to the *Fortune* 100 Best Companies to Work For® list for the 11th consecutive year, Protiviti has served more than 80 percent of *Fortune* 100 and nearly 80 percent of *Fortune* 500 companies. The firm also works with government agencies and smaller, growing companies, including those looking to go public. Protiviti is a wholly owned subsidiary of Robert Half Inc. (NYSE: RHI).

© 2026 Protiviti Inc. An Equal Opportunity Employer M/F/D/V. Protiviti is not licensed or registered as a public accounting firm and does not issue opinions on financial statements or offer attestation services. All registered trademarks are the property of their respective owners. PRO-0126

**protiviti**®